

## Message Text

UNCLASSIFIED

PAGE 01 MANAGU 04291 161514Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----125329 161726Z /43  
P R 161412Z SEP 77  
FM AMEMBASSY MANAGUA  
TO SECSTATE WASHDC PRIORITY 4335  
USDOC WWASHDC

AMCONSUL SAO PAULO  
INFO AMEMBASSY GUATEMALA  
AMEMBASSY SAN JOSE  
AMEMBASSY SAN SALVADOR  
LREASTE/AMEMBASSY TEGUCIGALPA 1635

UNCLAS MANAGUA 4291

USDOC FOR BIC/OIM

FOR MARTIN HEFLIN IN SAO PAULO

E.O. 11652: N/A  
TAGS: BEXP, XK  
SUBJECT: SUGGESTIONS FOR OPTIONAL SATURDAY AFTERNOON MEETING AT  
LATIN AMERICA COMMERCIAL OFFICERS CONFERENCE

REF: STATE 209371

1. MANAGUA WOULD LIKE TO SUGGEST THAT A VERY  
INFORMAL MEETING OF THE FIVE COMMERCIAL OFFICERS  
FROM THE COUNTRIES OF THE CENTRAL AMERICAN COMMON  
MARKET (CACM) BE HELD ON SATURDAY, NOVEMBER 5,  
FOLLOWING THE FORMAL CONFERENCE, IF OTHER POSTS ARE  
INTERESTED.

2. ALTHOUGH DIFFICULT TO SUGGEST SPECIFIC TOPICS  
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FOR SUB-AREA MEETING AS AGENDA OF MAIN CONFERENCE  
NOT AS YET RECEIVED, POSSIBLE DISCUSSIONS  
POINTS COULD INCLUDE THE FOLLOWING: A) THE  
IMPLEMENTATION OF A REGIONAL REPORTING SYSTEM  
FOR THE CACM FOR MARKET STUDIES AND OTHER  
COMMERCIAL TOOLS B) THE PERCEPTION (OR NON-  
PERCEPTION) OF A "MOVING AWAY" BY CENTRAL

AMERICAN BUYERS FROM THE TRADITIONAL U.S.  
SOURCES OF GOODS, SERVICES, AND FINANCING  
TO EUROPEAN AND JAPANESE SOURCES C) THE  
EFFECT ON THE CACM COUNTRY ECONOMIES, AND  
THEREFORE ON COMMERCIAL PROSPECTS, OF  
VOLATILE WORLD MARKET PRICES OF MAJOR EXPORT  
EARNERS SUCH AS COTTON, SUGAR, AND COFFEE AND  
D) PROSPECTS FOR ENERGY DEVELOPMENT IN CENTRAL  
AMERICA AND ITS COMMERCIAL IMPLICATIONS.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Executive Order:** N/A  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009